Hope Dental Clinic dreams of a world where everyone has access to needed dental care. As we close our third fiscal year, I am inspired by our hundreds of volunteers. Witnessing the life-changing impact our staff and volunteers have on so many with nowhere else to go in their time of need is the most rewarding part of my role.

The final quarter of this fiscal year has been a trying time for all of us. When COVID-19 first became a reality, we knew our services could not stop. If HDC was not able to see patients, those we serve would have nowhere to turn. If we had closed, they would turn to hospital emergency rooms, which not only were unable to treat dental emergencies but also were needing to focus on patients presenting with COVID infections. I am happy to report we served those with dental emergencies throughout this pandemic.

Next, we were reminded of the inequality our neighbors face everyday. During this difficult time, I am proud to say our clinic continued to offer respectable, caring treatment to everyone who came through our doors, regardless of background.

Hope Dental Clinic would not be possible without the support of our donors and institutional funders. We will improve the clinic to ensure safety and exceptional service. Thank you for your support and for being part of our HDC family.

Jessica Flotterud, RDH, MS, MPH
Executive Director
Hope Dental Clinic
1.5 million Minnesotans lack dental insurance (Minnesota Department of Health, 2017)

62% of adults ages 65 and older have had at least one natural tooth removed due to tooth decay or gum disease. (Minnesota Department of Health, 2016)

51,500 Minnesotan children ages 1-17 living in low-income households went without a preventive dental appointment (Health Resources and Services Administration Maternal and Child Health Bureau, 2016)

Children with poor oral health are nearly three times more likely to miss school because of dental pain. (Center for Disease Control, 2016)
YOUR GIFTS PROVIDE:

**Healthier kids.** By providing for Hope Dental Clinic, you help heal kids suffering from tooth decay, the most common childhood disease. When kids feel better, they can concentrate in school, enabling better educational outcomes, too.

**Wellness for people in the community.** Research suggests a connection between chronic diseases such as diabetes, heart disease, kidney disease, cancer, and even anxiety.* A healthier mouth leads to a healthier life for people of all ages.

**Higher self esteem.** Tooth pain, loss of teeth, and poor condition of teeth can lower self confidence, making it more difficult to maintain relationships and even sustain a job or career. The ability to smile without feeling self conscious can impact a life positively.

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*Delta Dental of Minnesota

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**COVID-19 UPDATE**

Because of you, Hope Dental Clinic remained open for people with dental emergencies throughout the pandemic. To keep our staff and volunteers safe, we implemented the following protocols:

- Patient, volunteer, and staff screening for illness
- Enhanced cleaning and safety procedures
- Additional personal protective and safety equipment
- Pertinent training for staff

Though vital, these added procedures created unplanned, unbudgeted expenses. Your generosity helped create a safe environment for our patients, volunteers, and staff during this crisis.
$1,788,018
Total value of services

$685
Average value of services per patient

11,683
Procedures performed

91% OF PATIENTS who came to Hope Dental Clinic lacking confidence due to their dental hygiene said upon leaving that they regained their confidence here.

95% OF PATIENTS who came to Hope Dental Clinic lacking the knowledge of how to properly care for their teeth said upon leaving that they learned more about oral health here.

79% OF PATIENTS who came to Hope Dental Clinic in pain said upon leaving that they found relief here.
SHE NEEDED CARE. YOU WERE THERE!

A young mom, Rebecca focused on her family more than herself. One day, her son asked why her teeth were black and why some were even missing. That’s when she decided to do something for herself!

The first dentist estimated Rebecca needed around $14,000 in care. That’s when he referred her to Hope Dental Clinic! She was anxious at first, but the volunteers encouraged her with each step. One of her dentists, Dr. Hermanson, said, “Rebecca had this fierce determination to do whatever was necessary to make things better. With each subsequent appointment her excitement grew!”

Rebecca says the volunteers and staff were “supportive, happy and caring to all of the patients.” When she was done with her multiple appointments, “tears of joy ran down her face as she looked in the mirror and marveled at the transformation,” Dr. Hermanson remembered.

These days, Rebecca can’t stop smiling. She has already shared her newfound confidence with other people. One of her neighbors was inspired to take better care of his teeth because of her. And her son, whose comment sent her to get help? He understands the importance of good oral health now, too.
GIVING JOY, GAINING JOY

Normally a patient getting seven teeth pulled in one sitting wouldn’t be laughing during the procedure. But for Dr. Amy Finn, that’s what happened recently. This patient said she’d never had so much fun at the dentist before.

It’s those kinds of interactions that keep Dr. Finn coming back to Hope Dental Clinic since 2012. She started volunteering during extraction clinics as a pre-dental student and continued as a dental student. Dr. Finn looked forward to her volunteer time each week. She enjoyed getting to know patients from the community. The camaraderie among the other dental volunteers got her through school. “It takes a village to get through dental school,” Dr. Finn says, “and Hope Dental Clinic was always there supporting me.”

Dr. Finn still enjoys helping her patients through volunteering in the extraction clinic, and the St. Paul Dental Connect and Give Kids a Smile events. She enjoys meeting her patients at their place of need. “It brings me so much joy to help people who need it the most,” she says. “Hope Dental Clinic will always be part of my practice.”
With the essential assistance of volunteer dentists, dental hygienists, dental assistants, and office staff, Hope Dental Clinic provides affordable dental care to people in need of services.

Your gifts help us provide this quality care. When you give, you can be confident that HDC stewards gifts well. We judiciously monitor expenses, keep administrative costs as low as possible, and make every dollar count.

With your help, the necessary supplies, equipment, and staff will be available so we can continue serving the community again this year. To give securely today, please visit our website at hopedentalclinic.org/donate

REVENUE

- Foundations: $732,130 | 61%
- In-Kind: $277,332 | 23%
- Individual Donors: $132,900 | 11%
- Patient Fees: $49,939 | 4%
- Other: $11,114 | >1%

TOTAL REVENUE: $1,203,415

EXPENSES

- Programs 791,876 | 74%
- Management $144,347 | 13%
- Fundraising $135,922 | 13%

TOTAL EXPENSES: $1,072,145
Gifts of all sizes allow Hope Dental Clinic to serve men, women, and kids in our community. We thank the following sponsors for their support this year.

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**Silver:** $2,500 to $4,999

**Gold:** $5,000 to $9,999

**Platinum:** $10,000 and up

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